

2020

Terms & Conditions



YACHTBOOK

MARITIME COMPANY OF PLEASURE

YACHTS

1/1/2020

General terms



All charters begin at 17:00 of the start-date and finish at 09:00 of the end-date of the charter period, exclusively at the designated ports. The chartered yacht has to have returned to its end-port by 18:00 of the day preceding its end-date, at the latest. (For Weekly Charters). Flexible Check In/Out date & time under request.

Charter requirements

It is required by the Greek Port Authorities that at least two passengers of a bareboat yacht charter are certifiably qualified to navigate sailing yachts at open seas. However, in case only one passenger qualifies as such, the Port Authority will accept a formal written statement by a second passenger, that he/she carries open-sea experience (no proof will be required).

Charter rates in Euro (€) referring to weekly (7 nights / 6 days) charter period, including: Current VAT 12% (50% discounted rate on the full 24% VAT rate applicable, under the condition that the skipper returns stamped, by the port authorities, a declaration stating he arrived at a port which lies at a distance greater than 6nm from the initial port of embarkation).

Charter price :

Charter fees include:

1. The right to use the designated boat type along with its inventory
2. All taxes & VAT
3. Insurance (for the yacht and third party liability, the passengers and sea pollution)
4. Port fees for the day of embarkation and disembarkation (port of call).
5. Dinghy
6. Marina fees for first and last night

Charter fees do not include:

1. Any costs incurred during the sailing trip such as water and fuel consumption, provisions, port fees.
2. Optional extras (upon request) such as local skipper, hostess, blister, wind-surf etc.
3. End Cleaning (obligatory and payable in cash upon embarkation). It costs 35 Euro/cabin and it includes yacht's cleaning, cooking gas, spare gasoline for outboard and bed linen, blankets, pillows, pillow cases and towels (1set/person).

Terms of payment

In order the charter-party to be valid, an advance payment equal to **50%** of its total value has to be made to Yachtbook MCPY upon its signing. **The remaining 50% will be payable 30 days** before the start-date of the charter period, at the latest. It is noted that, in case a Charter Contract is signed regarding a charter period starting within the following 30 days or less, it has to be paid in full upon its signing.

Before embarking on the boat, the client will provide Yachtbook MCPY with a **refundable deposit** – in cash or credit card Visa/Master – intended to cover the cost for any loss or damage to the boat while on charter. The deposit is returned in full at the end of the charter period in case there is no damage or loss. Otherwise, the relevant cost is deducted from the deposit and the client will receive the balance.

Charter booking procedure :

Upon deciding to actually book a charter proposed by Yachtbook MCPY, the client has to formally request an **option of booking** for the specific boat, ports and dates of interest, which can only be offered for a **few days (not more than 5)**. It is during this short period of time that the client will have to book the charter and settle the **advance payment**, after having finalized all details pertaining to the intended sailing holiday along with the other participants of his/her group.

A charter booking will not be considered valid and final, unless the client:

1. Has **returned** to Yachtbook MCPY, a **signed copy** of the charter-party he/she will have previously received electronically (via email)
2. Has sent to to Yachtbook MCPY, **proof of payment of the advance payment** mentioned earlier (50% of the total value of the Charter Contract).
3. The Charter Contract will finally be considered valid upon payment of the remaining 50% of its **total value, 30 days** before the beginning of the charter period, at the latest.

Discounts :

- ✓ Early Booking: 10% for bookings till 28th of February
- ✓ Last minute: 10% for bookings less than 14 days prior departure
- ✓ 2 weeks charter: 10%
- ✓ 3 weeks charter: 12%
- ✓ 4 weeks charter: 15%
- ✓ Repeated Cliend 5%

✓ Max Discount: 15%

** Special Discounts to brokers/agents upon request **

Cancellation terms

In case a booked yacht charter needs to be cancelled on the client's initiative, the following terms will apply, as described in the Memorandum of Charter:

1. **91+ days prior** to embarkation: 30% of the total charter fee is withheld by Yachtbook MCPY. If the advanced payment is more than 30%, the extra amount will be credited to the next charter. In case the yacht is booked by another client, only an administrative fee of 300€ will be held.
2. **30 - 90 days** prior to embarkation: 50% of the total charter fee is withheld by Yachtbook MCPY
3. **30 - 1 days** prior to embarkation: 100 % of the total charter fee is withheld by Yachtbook MCPY

Cancellation of Crew arrangements (Skipper/Hostess): if notice of cancellation is given 1 to 45 days prior to departure 25% of agreed services price is due.

No-Show Cancellation: 100% of all amounts including charter price, mandatory/optional extras and any crew is due.

In any case, we guarantee that the total charter fee of a cancelled charter will be returned to our customer (less an administration fee of 300 EURO), in case a new charter is reserved for same boat and period and under the same conditions.

Extras available (payable at base)

Upon request from the client, Yachtbook MCPY can offer the following extras, at an additional cost:

1	Skipper	150 € / day
2	Hostess/Cook	120 € / day
3	Outboard Engine	70 € / week
4	SUP	150 € / charter
5	Safety net	150 € /charter
6	One way Fee	5 € / nautical mile
7	Pet Onboard – Extra End Cleaning	80 € / Charter
8	Airport / Port Transfer	Upon request

*Extras by independent providers, not commissionable, subject to availability, payable prior to embarkation AT BASE directly by Charterer in cash.

SECURITY DEPOSIT

As per Charter Party Terms, Charterer will provide at Base before embarkation a Security Deposit as per Yachtbook MCPY Offer (payment by credit card, VISA or MasterCard only (no debit cards). The Security

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deposit applies per insurable event (damage or loss). This means that should an incident occur, in order to be covered against a 2nd incident, the Charterer must replenish the Security deposit to the initial amount. In any other case, Stakeholder and / or Owner may treat the charter agreement as repudiated by Charterer and end the charter.

Disclaimer - Terms of Use

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Products and services presented in this web site are offered by different, separated, following group's common policies and ethics. Each company acts separately & independently.

The equipment presented with videos and pictures on the displayed yachts may vary from the equipment of the offered yachts. Displayed yachts are presented to indicate the type and the model of the yachts offered. They are not actual pictures or actual videos of the vessels. The yachts offered are described in the specific offer statement of the company for each inquiry/charter contract.

Terms, conditions and prices may vary. They can be revised without any prior notice.



Use the wind & Sail Away